

**AGRIBUSINESS MANAGEMENT ADVANCED EDUCATION PROGRAM
CURRICULUM STRUCTURE & CONTENT**

Blocks of knowledge	Blocks of course	Course Code	Course name	Credits	Code of prerequisite/ preceding course	Course status
General knowledge (71 credits: 63 Compulsory + 8/15 Elective)	English (Compulsory: 40 credits)	SNE01010	Listening and speaking 1	9		Compulsory
		SNE01011	Reading & Writing 1	8		Compulsory
		SNE01012	Listening and Speaking 2	7	SNE01010	Compulsory
		SNE01013	English Reading & Writing 2	6	SNE01011	Compulsory
		SNE01021	Advanced Listening & Speaking	5	SNE01012	Compulsory
		SNE03001	English in Business	5		Compulsory
	Philosophy (Compulsory: 10 credits)	MLE01001	Basic Principles of Marxism and Leninism 1	2		Compulsory
		MLE01002	Basic Principles of Marxism and Leninism 2	3	MLE01001	Compulsory
		MLE01004	The Revolutionary Policy of Vietnamese Communist Party	3		Compulsory
		MLE01005	Ho Chi Minh's Ideology	2	MLE01002	Compulsory
	Basic sciences (Compulsory: 13 credits)	THE01005	Advanced Mathematics 1	3		Compulsory
		THE01006	Advanced Mathematics 2	3	THE01005	Compulsory
		TH01009	Introduction to Informatics	2		Compulsory
		KDE01009	Accounting Principles	3		Compulsory
		KTE01009	Public Speaking	2		Compulsory
	Basic sciences (Elective 8/15 credits)	NHE01003	Principles of Crop Production	2		Elective
		SNE01016	Introduction to Psychology	2		Elective
		MTE01008	Ecology and Environment	2		Elective
		CPE01013	General Postharvest Technology	2		Elective
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					preceding course		
		MTE01012	Human Ecology	2		Elective	
		CNE01007	Introductory Animal Production	2		Elective	
		THE02002	Probability and Statistics	3		Elective	
Foundation Knowledge (21 credits: 10 Compulsory + 11/18 Elective)	Compulsory (10 credits)	KTE02013	Microeconomics	3		Compulsory	
		KTE02014	Macroeconomics	3	KTE02013	Compulsory	
		KDE02004	Intro. of Marketing - Agri. Applications	2	KTE02013	Compulsory	
		KDE02006	Principles of Management	2		Compulsory	
	Elective (11/18 credits)	KTE02012	Econ Analysis in Agricultural Markets	3		Elective	
		KTE02015	Statistics and Econometrics in Business	3	KTE02013	Elective	
		KTE02016	Econ Growth & Development in S.A.	2		Elective	
		KTE02005	Principle of Agricultural Economics	2		Elective	
		KTE01006	Applied Informatics for Agricultural Economics	2	KTE02006	Elective	
		KTE02006	Principles of Statistics	3	KTE02013	Elective	
		KTE03042	Organizational Behavior	3		Elective	
		Professional knowledge (33 credits: 27 Compulsory + 6/18 Elective)	Compulsory (27 credits)	KDE02007	Managerial Accounting	3	KDE01009
	KDE03011			Human Resource Management	3	KDE02006	Compulsory
	KDE03005			Corporate Finance	3	KDE01009	Compulsory
KDE03003	Strategic Management			3	KDE02006	Compulsory	
KDE04030	Commodity Markets			3	KTE02014	Compulsory	
KDE04014	Marketing Management			3	KDE02006 KDE02004	Compulsory	
Blocks of knowledge	Blocks of course	Course Code	Course name	Credits	Code of prerequisite/preceding course	Course status	

Professional knowledge (33 credits: 27 Compulsory + 6/18 Elective)		KDE03001	Cooperatives and Small Business Management	3	KDE02006	Compulsory
		KDE04012	Business Plan	3		Compulsory
		KDE04013	International Business	3	KTE02014	Compulsory
	Elective (6/18 credits)	KTE03006	Natural Resource & Environmental Economics	3	KTE02013	Elective
		KTE03043	Trade & Development	3	KTE02014	Elective
		KDE03111	Agribusiness Management	2		Elective
		KTE03044	Project Management	2		Elective
		KTE03020	Agricultural Policy	3		Elective
		KTE03014	Farm Household Economics	2		Elective
		KTE03036	Enterprise Statistics	3	KTE02013	Elective
		KTE02009	Research Methods in Economics	2		Elective
Field trip and Graduation thesis	25 credits	KDE03004	Field Trip 1	5		Compulsory
		KDE03006	Field Trip 2	5	KDE03004	Compulsory
		KDE04050	Thesis	15	KDE03006	Compulsory
Total				178		